



### Clarification to Supplier's Query

| Sl No | Clause No / Annex No & Terms / Technical Specifications   | Supplier's Query   | ECIL's Clarification   |
|-------|---|--|--|
| 1     | <b>General Information:</b><br><b>Clause No: 1.26:</b> Non-refundable Tender document fees of Rs.5,000.00 (Rupees Five thousand only) should be furnished through crossed demand draft payable at Hyderabad, favouring 'Electronics Corporation of India Limited, Hyderabad'. | Registered with NSIC and request for exemption of cost of Tender Document (Tender Fee)   | The exemption can be accorded to only MSME manufacturers and not agents/distributors/channel partners.                 |
| 2     | <b>Earnest Money Deposit (EMD):</b><br><b>Clause No: 22</b>   | Registered with NSIC and request for exemption for payment of Earnest Money Deposit (EMD).   | The exemption can be accorded to only MSME manufacturers and not agents/distributors/channel partners.                 |
| 3     | Annexure – C2   | Priced price bid format there is no mention regarding installation and labor part.   | Installation and labor part are not required. Only supply of material as per RFQ BOM and warranty support is required. |
| 4     | --  | What are the approved makes for CCTV system?   | There is no approved makes. Quoted equipment should meet technical specifications in Annexure – T2.                    |
| 5     | --  | What about other BOM like cables, network accessories including switches, OFC connecting components, Servers etc quantities.   | Supplier shall quote as per BOM mentioned in Annexure – T1 only.   |
| 6     | --  | Site Location, where the system would be installed.  | Mumbai based site.   |
| 7     | <b>Delivery:</b><br>6.1. Delivery of the ordered equipment should be completed within 8 weeks from the date of email transmission of Tender Acceptance in SINGLE LOT. Equipment shall be delivered at ECIL, Hyderabad.  | Expected delivery time for these equipment will be 10 - 14 weeks from the date of email transmission of Tender Acceptance since these products needs to be imported. | This term cannot be changed.   |



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| 8            | <b>Inspection</b><br>8.2. In case of rejection of any equipment, the bidder should undertake to provide free replacement within 2 weeks from the date of email notice, with all associated costs borne by the bidder for delivery of replacement of equipment and collection of rejected equipment. Rejected equipment, if not collected within one week of delivering replacements, will be retained by ECIL solely at the risk of the bidder.  | In case of any rejections, we will replace the material Free of cost. However, lead time would be 10-14 weeks.   | Quote as per RFQ requirement.                                      |
| 9            | <b>Onsite warranty and post warranty spares / service support:</b><br>9.3. In case of breakdown / malfunctioning during warranty period, the Bidder should undertake to repair/replace the faulty equipment within one week from the time of email notice (i.e. one day for response and 6 days for restoration). Bidder should ensure spares for warranty compliance.<br><br>9.4. ECIL will levy penalty @ Rs.5000.00 per day for the system not restored within 7 days subject to maximum penalty of Rs.50,000.00. If Bidder fails to restore even during the penalty period, BG will be invoked including invoking risk purchase. | In case of any breakdown / malfunctioning during warranty period we will either repair or replace the material but for repair general lead time is 30 working days and for replacement 10-14 weeks.<br><br>Since these products needs to be imported penalty can be accepted only for 30 working days for repair and 10-14weeks for replacement. | Quote as per RFQ requirement.<br><br>Quote as per RFQ requirement. |
| 10           | <b>Liquidated Damages (LD):</b>  |  |  |



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|       | 14.1. LD will be levied and recovered @ 1% per week of delay or part there of subject to a maximum of 5% of order value including taxes, when the Bidder fails to deliver the ordered goods within the agreed delivery schedule. Date of delivery at ECIL, Hyderabad shall be the basis for the purpose of arriving at LD, if any.<br><b>Compliance to LD is mandatory.</b> | 1. Expected delivery time for these equipment will be 10-14 weeks from the date of email transmission of Tender Acceptance since these products needs to be imported. Only after that LD needs to be considered<br><br>2. LD will be levied and recovered @ 0.5% per week of delay or part there of subject to a maximum of 5% of order value excluding taxes, when the Bidder fails to deliver the ordered goods within the agreed delivery schedule. Date of delivery at ECIL, Hyderabad shall be the basis for the purpose of arriving at LD, if any. Compliance to LD is mandatory. | Quote as per RFQ requirement. |
| 11    | <b>Shortages/ Damages:</b><br>In the event of shortage / damage noticed upon receipt and opening of packages at ECIL Stores, Hyderabad, all such shortages or damages shall be made good by the bidder within 7 days from the date of reporting, free of all charges.   | In case of any shortage / damage noticed upon receipt and opening of packages at ECIL Stores we will replace the material Free of cost. However, lead time would be 10-14 weeks.  | Quote as per RFQ requirement. |
| 12    | <b>Rejections/ Replacements:</b><br>Bidder should undertake to replace the equipments and materials found to be defective in course of warranty, free of charge, within 7 days of notice  | In case equipments and materials found to be defective in course of warranty we will either repair or replace the material but for repair general lead time is 21 working days and for replacement 10-14 weeks.   | Quote as per RFQ requirement. |



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| 13    | <b>Evaluation criteria:</b><br>We, _____ (Name of the Bidder's firm) are not debarred nor blacklisted nor prosecuted for any breach of contract by the Central Government, State Governments or PSUs. We are not convicted or fined for any breach of contract by any court of law or tribunal or arbitration panel. The information and documents furnished as part of this bid are true and if it is found otherwise, we agree that our bid may be rejected before acceptance or the contract if awarded may be summarily cancelled without prejudice to ECIL's right to initiate civil or criminal proceedings as deemed fit'. | We, _____ (Name of the Bidder's firm) are not debarred nor blacklisted nor prosecuted for any breach of contract by the Central Government, State Governments or PSUs. We are not convicted or fined for any arbitration panel <b><u>which materially affects our performance under this contract.</u></b> The information and documents furnished as part of this bid are true and if it is found otherwise, we agree that our bid may be rejected before acceptance or the contract if awarded may be summarily cancelled without prejudice to ECIL's right to initiate civil or criminal proceedings as deemed fit'. | Required as per RFQ.          |
| 14    | <b>Prices:</b><br>Un priced price bid format as per Annexure C1 should form part of Techno-commercial Bid, indicating against each line entry, all the applicable types of taxes and corresponding rates. The make and model nos. of all equipments should be indicated against the respective line entries. No additional tax rate will be payable subsequently, if the tax rates are increased by Government in the case of non vatable Tax.  | Un priced price bid format as per Annexure C1 should form part of Techno-commercial Bid, indicating against each line entry, all the applicable types of taxes and corresponding rates. The make and model nos. of all equipments should be indicated against the respective line entries. <b><u>Additional tax rate will be payable subsequently, if the tax rates are increased by Government.</u></b>  | Quote as per RFQ requirement. |



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| 15    | <b>Risk Purchase:</b><br>In the event of Bidder's failure to deliver the ordered goods within the agreed schedule and as per ordered terms and conditions, ECIL shall have the right to cancel the purchase order and procure these ordered equipment from alternate sources, in which event, the Bidder will be liable to bear all extra cost(s), whatsoever, which may be incurred by ECIL for such alternate procurement. All such costs will be recovered from bills/payables and/or by invocation of Bank Guarantee/s and/or through other means of law. | In the event of Bidder's failure to deliver the ordered goods within the agreed schedule and as per ordered terms and conditions, ECIL shall have the right to cancel the purchase order and procure these ordered equipment from alternate sources, in which event, the Bidder will be liable to bear all extra cost(s) <b><u>to the extent of 5% of TCO value</u></b> , which may be incurred by ECIL for such alternate procurement. All such costs will be recovered from bills/payables and/or by invocation of Bank Guarantee/s and/or through other means of law | Quote as per RFQ requirement.  |
| 16    | <b>Similar work:</b> Supply, warrantee maintenance & installation of Explosion proof CCTV cameras / CCTV System.  | As per it we want a confirmation that SITC shall have been done for either ex-proof cameras or weather proof PTZ camera can be considered for mentioned values in bid document. We would like to bring to your kind consideration that we had exhibited weather proof PTZ CCTV system for more than 5 crores in a single site in process automation plants like Power, Steel & Oil industry. We believe that even weather proof CCTV system should be acceptable for eligibility criteria.  | Bidder should have experience in either SITC of Explosion proof CCTV System or CCTV System with documentary proof. |
| 17    | Bidder should have a valid ISO 9001   | We would like to bring to your kind   | Bidder should comply RFQ terms.  |



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|              | Certification  | attention the following facts:<br>That, Polixel Security System Pvt. Ltd. is an Indian Entity and is not an ISO Certified organization. Our Parent Company Polixel Sp. z.o.o., Poland is ISO Certified. That, the Indian operations are majorly into system integration business and follows the inspection practices of various consultant /customers. The material supplied by us does not fall into Instrumentation/ Automation Category & therefore Calibration is not required. The material procured from our sub vendors are finished goods which does not require any further processing & therefore Identification, Traceability, etc are not applicable. While procuring finished goods from sub vendors – QAP/MQP of customer/end user is followed. The inspection is usually done at our sub vendor works depending upon the customer requirement. During Integration, Safety procedures as laid down by the customer/ end user depending upon the site are followed. |  |
| 18           |  | Video & Power supply quantity not available. Please provide information to calculate the cable length   | Supply of cable (Power / Video / Control) from DVR to camera is not in the RFQ scope. Quote as RFQ BOM only. |
| 19           | Annexure T2, Item No: 1: Technical                                 |   | All specifications marked as "Mandatory  |



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|       | <p>specifications of Explosion proof Fixed box type camera</p> <p><b>11. View of Angle:</b> H : 57.8° (wide), 1.7° (tele) / V : 43.7°(wide), 1.3°(tele)</p> <p><b>22. Input Power:</b> 220VAC <math>\pm</math> 10%. If camera operates on 12VDC / 24V AC, suitable power supply adaptor shall be supplied along with camera.</p> <p><b>27.Housing Construction:</b> SUS 316</p> <p><b>29. IECEx Certificated Class:</b> II2 G, Exd IIC T6 Gb (IECEX, ATEX, KCs)</p>                       | <p>H: 5.3 - 53.4deg<br/>V: 4.1 - 40.1deg<br/>220VAC</p> <p>Aluminum construction<br/>Ex II 2 G, EExd II B (ATEX)</p>  | (M)” should not be deviated.   |
| 20    | <p>Annexure T2, Item No: 2: Technical specifications of Explosion proof 36x Zoom, PTZ camera</p> <p><b>9. Focal Length:</b> 3.4mm ~ 122.4mm or better</p> <p><b>18. Tilt Angle:</b> 320° rotation or better</p> <p><b>19. Pan / Tilt Speed:</b> 0.5° ~ 60°/sec / Max 60°/sec</p> <p><b>25. Control:</b> RS-485</p> <p><b>26. Protocol:</b> Multiprotocol support like Auto, S2, S2E, Pelco P/D, EZ, VCL, KD6, etc. Protocol shall be compatible with offered DVR / Joystick Keyboard.</p> | <p>3.3 - 119mm</p> <p>Unobstructed +90° to –90°<br/>0.1° to 40°/sec variable / 40deg/sec</p> <p>RS 422</p> <p>Autosensing Protocol (Coaxitron , RS-422 Pelco P and Pelco D); Accepts Competitive Control Protocol with Optional Translator Card</p> | All specifications marked as “Mandatory (M)” should not be deviated. |
| 21    | Annexure T2, Item No: 3: Technical specifications of Joystick Keyboard for DVR.   |   | All specifications marked as “Mandatory (M)” should not be deviated. |



**ELECTRONICS CORPORATION OF INDIA LIMITED**  
**INSTRUMENTS & SECURITY SYSTEMS GROUP – MATERIALS**  
**PUBLIC TENDER NO: ECIL/ISG/PUR/PT/14-15/01 DTD 27.10.2014**

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|              | <b>5. Display:</b> LCD<br><b>8. Operating Temp.:</b> Up to 50°C.   | LED<br>-7 to 49deg C  |  |
| 22           | Annexure T2, Item No: 4: Technical specifications of 16 Channel Digital Video Recorder with built-in 4TB HDD.<br><br><b>19. External Storage:</b> It shall support external eSATA storage array.<br><b>24. Power consumption:</b> <75W.<br><b>28. Humidity:</b> Up to 90%RH. | on DX4816HD series, not available on DX4816 series<br>250W<br>Max 80% | All specifications marked as “Mandatory (M)” should not be deviated. |

DGM (MATERIALS)