

**ELECTRONICS CORPORATION OF INDIA LIMITED**  
**NPR DIVISION**

Dt. 08.07.2015

Ref No: ECIL/CD/NPR/PUR/39-5619/J/BMT, Dated.27-06-2015

Sub: Replies to queries raised by Firms/Companies/OEMs as per the "EOI for Development of Biometric Mobile Terminal (BMT) -Reg

Queries raised by Company/firm/OEM			Replies from ECIL (Tenderer)
S. No.	Clause No.	QUERY	REPLY
1	Page No. 2, Clause 1 - Preamble, Para 3	Please clarify the scope for the Indian manufacturing companies? Does ECIL want only a design & development level support or ECIL is looking at the finished product with the specifications mentioned in the clause 2.2?	Issue will be addressed at an appropriate stage.
2	Page No. 2, Clause 2	Please elaborate the criteria for capability evaluation.	ECIL is having well established procedure for capability evaluation.
3	Page No. 2, Clause 2	What will be the process of selecting the bidders as partners? How many partners will ECIL select for the first order for developing the product	Issue will be addressed at an appropriate stage.
4	Page No. 3, Clause 2.1	Since these specializations are generally held with either the within the group (locally or internationally), hence we request you to kindly consider the experience of the group and not only Indian experience.	Issue will be addressed at an appropriate stage.
5	Page No. 3, Clause 2.2- Point 8	Kindly specify the requirement clearly. Does ECIL proposes to have 2 USB ports as per the proposed application requirements.	Self explanatory
6	Page No. 3, Clause 2.2 - Point 9	Kindly remove the swappable battery condition. Please include databank (portable battery charger) which is more useful in field conditions.	No change
7	Page No. 3, Clause 2.2- Point 10	Please clarify, as one tablet can only support one OS.	The Device OS should be ported with Android Jelly Bean or higher version. However, Hardware should support Linux and Windows8.1 OS.
8	Page No. 3, Clause 2.2- Point 11	We request you to kindly include BIS certification also as it has been mandated as per government of Indian guidelines.	No Change

9	Page No. 4, Clause 2.2- Bullet point 1	Since specification mention that the printer should be integrated or external, Kindly allow the devices with externally connected printer using Bluetooth or USB.	Printer can be Internal or External. Corrigendum follows.
10	Page No. 4, Clause 2.2- Bullet point 1	We request you to reconsider the use of thick plastic and acrylic as they are not tough material. ECIL should consider ABS or PC for the rugged casing and for field operations.	No Change
11	Page No. 4, Clause 3- sub clause 3	Please include the experience of sales of integrated biometric devices.	No Change
12	Page No. 6, Clause 6.4	We request you to kindly postpone the date of submission by 4 weeks as this is an important EoI and would require this much time to prepare a complete and comprehensive response.	No Change
13	Page No. 6, Clause 6.5, sub clause h	Please clarify if the submission of commercial is mandatory. Also clarify how will the commercial offers be evaluated at the EoI stage?	Self Explanatory. Issue will be addressed at an appropriate stage.
14	Page 9, Annexure A	We request you to allow the summary to include the capability of the group including Indian and international experience.	No Change
15	Clause2.2, Point 8	Our understanding is there should be one free port for connecting external USB devices with Mini/Micro/Standard dimension	Self Explanatory
16	Clause2.2, Point 9	Either advise us to supply the 4000mah or 8hr battery backup. Also confirm printer power is excluded from this calculation	Self Explanatory
17	Clause2.2, Point 10	Please advise for one specific OS so that the firmware and Processor can be chosen accordingly as the OS loading is done only at the production environment	Please see the reply of S.No.7
18	Clause2.2,	Please confirm the Ambient light sensor required for ruggedized tablet	No Change
19	Clause2.2, Point 18	Printer Integrated or External - We assume the printer is 2" if it is external it should support wifi or blue tooth for connectivity with its own battery	Self Explanatory
20	Clause2.2,	The additional bullet point mentioned after point 23 is contradicting with pint no 18 as the printer has to be integrated, while the point 18 says it can be external	Please refer S.No.9

21	Clause 3, Point no 6	Since this tender is a biometric in nature the validation of the vendor's experience has to be from the same field.	No Change
22	Clause 3, Point no 10	Please confirm the Sample has to match exact specification or it can be a functionally equivalent devices however the actual supply will be 100% complied as per the tender specification	Self Explanatory
23	Clause 6.5	Please clarify - All terms and conditions of the ECIL customer's EOI has to be complied <b>on back to back basis</b> on totality	Self Explanatory
24	-	Payment terms and warranty terms	Issue will be addressed at an appropriate stage
25	-	Application, software development & Solution details	Self Explanatory
26	-	The development activities include Design, Development, Testing, Production, software development with continued upgrades and maintenance during the life cycle of the Product. <b>Please Elaborate on scope of up gradations</b>	Self Explanatory
27	-	Delivery period terms	Issue will be addressed at an appropriate stage.
28	-	Any EMD amount should be paid by OEM	Self Explanatory
	-	Contact number for the RFP bidding support	Please see section 9 of EOI
29	Clause2.2, Point 9	Stating the capacity of the battery and type of battery (such as 4500 mAh & Li-polymer or Li-ion) should be good enough to determine the back up potential. As such request you to modify accordingly.  If stating the duration is still preferred, please state as minimum 6 hours of operation or more.....	No Change
30	Clause2.2, Point 10	Kindly remove Linux & Windows	No Change
31	Clause 3, Point 12	NDA & Integrity pact is fine with us except the IPBG. Kindly waive the IPBG requirement	No Change
32	Clause 3, Point 6	Request to change the minimum value to INR 5 crores. You may want to also consider the Investments and Revenues over the past 3 years to be INR 10 Crores.	Changes if any, will be informed through Corrigendum.

33	Clause 6.5, a)	As the contract is between ECIL and OEM, payment terms shall be as agreed mutually between us only and should have no bearing on ECIL's customer's terms.	No Change
34	Clause 6.5, f)	we accept, except for cost incurred towards design and development of samples. This needs to be estimated for consideration if chargeable or not.	No Change
35	Clause 6.5, g)	Please clarify what you mean by NCNC basis. Our understanding is that MOU/Agreement will be towards supply of 10000 devices or more at agreed terms and costs.	Self explanatory
36	Annexure-D, 11.0	As an Technology OEM, all our product offerings will have similar systems or sub systems. As such, we can only ensure that identical product offered to any other PSU for similar or lesser quantities is not lower than that offered to ECIL. Being in business yourself, trust you will appreciate and make amends accordingly.	No Change
37	Annexure-D, 12.1	Please change to "The principal & the OEM can jointly appoint independent external monitor..... Request to change to "He will convey his observations to the CMD of ECIL as also to the CEO of the OEM.....	No Change

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