

**ELECTRONICS CORPORATION OF INDIA LIMITED  
TELECOM DIVISION, IT&TG  
HYDERABAD-500062, INDIA**

**Request for Expression of Interest (EOI) For IP-MPLS Network for a turnkey project**

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REF: ECIL/TCD/IP-MPLS-Defence

DATED: 22-10-.2014

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**1. PREAMBLE:**

Electronics Corporation of India Limited, A Public Sector Undertaking (PSU), fully owned by Government of India, established in 1967 to create a strong indigenous base in Electronics Industry. Since then, it has played a pioneering role in spurring the growth of electronics industry in India. Over the years, ECIL has evolved into a multi product, multi disciplinary organization. The current focus is on increasing contributions to Atomic Energy, Space, IT, Defense Space, Electronic Security Applications, Communications & Networks, e-Governance Applications and Exports. The Company has experienced human resource pool of around 3500 Engineers / Technicians and the current turnover is around Rs.1730 Crores.

ECIL is an Electronics Equipment Manufacturer and also a solution provider for a number of prestigious projects for different Government departments. ECIL is having Head Office & Manufacturing plant at Hyderabad, 6 Regional Maintenance Centers and 84 Service Centers round the Country for supply, Installation, Commissioning and Maintenance.

**2. PROPOSAL FOR IP-MPLS Network for a turnkey project:**

ECIL is intending to receive Proposal from OEMs/ authorized system integrators and sign Teaming agreement for submission of our offer for IP-MPLS Network for a turnkey project for our Government Customer.

The OEMs/Authorised System Integrators shall supply the equipment, carry out I&C, Integration if required and extend back to back support to ECIL as per end users specifications/terms. Technical specifications and other requirements will be provided after signing the NDA enclosed along with this document.

**3. NON DISCLOSURE AGREEMENT (NDA):**

3.1 NDA is enclosed and is to be signed for receiving this RFP for submitting the proposal.

**4. SCOPE OF WORK:**

- (a) Supply, Installation, testing and Commissioning of required equipment for Implementation of pan India network as per the RFP and
- (b) Maintenance support for above equipment for seven years after Warranty of 3 years.

## **5. ELIGIBILITY CRITERIA:**

**5.1. General Eligibility Criteria:-** The OEMs/Authorised System Integrators should be Indian Registered Company Under Company Act 1956.

5.1.1 Company Secretary (CS) or Chartered Accountant (CA) certified document from Bidder/ Parent Company as well as the OEMs/ Parent Company should be submitted confirming following clauses:-

- (a) Certificate of Incorporation from Registrar of Companies.
- (b) Articles and Memorandum of Association.
- (c) Annual Report for the last three financial years.
- (d) Documentary evidence for registration with proof for Management and Control of Company with Resident Indian Nationals.

5.1.2 The OEMs/Authorised System Integrators should provide copy of Permanent Account Number.

5.1.3 OEMs/Authorised System Integrators should have valid excise, permanent sales tax and service tax registration number, if applicable.

5.1.4 SI/ OEM should not have been blacklisted in India by any Government Department/ Government PSU in India for Telecom business in the last three years.

### **5.2 Technical Eligibility Criteria.**

5.2.1 The OEMs/Authorised System Integrators should have ISO 9001:2008 certification.

5.2.2 The OEMs/Authorised System Integrators should have at least six support centers, preferably one at Delhi and at least one each in major city in each of the Telecom Regions of BSNL. Information of support centres to include address and TIN details shall be submitted.

5.2.3 OEM/SI must have one test facility in India for Development of System and Network level integration solution for ICT Networks.

5.2.4 The OEMs/Authorised System Integrators should have strength of at least 100 skilled professionals in network/ system integration field on its payroll. Relevant proof in this regard shall be submitted.

### **5.3 Experience Eligibility Criteria**

5.3.1 The OEMs/Authorised System Integrators should be existing SI in India and should be a certified system/ network integrator of offered network product. Relevant certificate in this regard shall be provided by their OEM/ Technology Partner.

5.3.2 The OEMs/Authorised System Integrators should have experience in handling such multi location, multi product large network/ system integration projects for any Government/ Enterprise/ Telecom Service Provider. The OEMs/Authorised System Integrators should have successfully implemented and maintained/ operated two such projects total amounting to Rs.100 Crores during the last 5 years.

5.3.3 The OEMs/Authorised System Integrators should have successfully implemented projects worth Rs.10 Crores as an SI/ OEM with Indian Defence Services in the past 5 years.

5.3.4 The System Integrator/ Router OEM should have successfully manufactured, supplied and installed at least 250 routers as part of multiple routing backbone networks of any Govt/ Telecom Service Provider/ Enterprise globally in the last five years.

5.3.5 The System Integrator/ Router OEM should have successfully manufactured, supplied and installed at least 50 routers as part of single routing backbone networks of any Govt/ Telecom Service Provider/ Enterprise globally in the last five years.

5.3.6 The bidders shall submit necessary documentary proof showing that they meet the eligibility criteria along with their tender bid. All documents submitted will also be self attested by the bidder.

## **5.4 COMPLIANCE:**

5.4.1 The OEMs/Authorised System Integrators should give certificate stating that all the hardware/ software supplied under the contract shall not contain any embedded malicious codes that could inhibit the desired functions of the equipment or cause the network to malfunction in any manner.

5.4.2 SI/ OEM should not have been blacklisted by any sovereign government and barred from participating in government projects due to security reasons in the last three years.

## **6. TERMS AND CONDITIONS:**

6.1 All the terms & conditions of the tender in reference have to be complied in back to back basis in Totality in line with customer order

6.2 All the expenses associated with the submission & execution of the RFP shall be borne by the Bidder.

6.3 The OEMs/Authorised System Integrators shall have registered office with service desk to provide on line tele support in their office hours during Warranty and AMC periods.

6.4 The OEMs/Authorised System Integrators should not be a black listed company or involved in any corrupt/ fraudulent practices by Central/ State Government ministries or PSUs. Company Secretary certified document should be submitted in this regard.

6.5 All the Technical specifications and commercial terms shall be as per the terms of the Tender under reference.

6.6 Payments to vendors will be made within 60days after receipt of the payment from the customer.

6.6 Proof of Installed capacity in India or elsewhere, shall be furnished.

6.7 The short listed Bidders shall give a Technical demonstration of their unit for technical evaluation at customer's premises at his own cost.

6.8 ECIL shall have the right to accept / reject any/ all of the Proposals without assigning any reason at its own discretion.

6.9 ECIL shall have the right to re-float or cancel the RFP at its discretion.

6.10 ECIL shall have the right to select solution from multiple OEMs/SIs and/or partial solution at its discretion.

6.11 On receiving the order from end customer ECIL would follow regular purchase procedure in obtaining the final solution.

## **7. DELIVERABLES:**

The OEMs/Authorised System Integrators shall comply to adhere to deliverables along with their relevant documentation after submitting duly signed NDA and receiving the RFP. The OEMs/Authorised System Integrators would have to submit the following:

7.1 Compliance statement for all the technical specifications

7.2 Compliance statement for all the relevant commercial conditions .

7.3 Compliance statement for all the terms of this RFP.

7.4 Company profile and Eligibility certificates for the above Eligibility criteria

7.5 ISO certificate.

7.6 OEM certificates for all the RFP equipments.

**8. CONTACT ADDRESS:**

7.1 Interested Parties would be required to **submit their proposals** to the following address latest by **09.12.2014**.

**DGM (Purchase)**

**Telecom Division Electronics Corporation Of India Limited.**

**Phone: 91-40-2718 6261 or 91-40-2718 2415.**

**FAX: 91-40-27123778 or 91-40-27121897.**

**Email: cmgpur@ecil.co.in**

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