

**ELECTRONICS CORPORATION OF INDIA LIMITED
TELECOM DIVISION, IT&TG
HYDERABAD-500062, INDIA**

Request for Expression of Interest (EOI) For Thuraya-3 Monitoring System

REF: ECIL/TCD/T3/01

DATED: 27-08-2016

DUE DATE : 10.09.2016

1. PREAMBLE:

Electronics Corporation of India Limited, A Public Sector Undertaking (PSU), fully owned by Government of India, established in 1967 to create a strong indigenous base in Electronics Industry. Since then, it has played a pioneering role in spurring the growth of electronics industry in India. Over the years, ECIL has evolved into a multi product, multi disciplinary organization. The current focus is on increasing contributions to Atomic Energy, Space, IT, Defense Space, Electronic Security Applications, Communications & Networks, e-Governance Applications and Exports. The Company has experienced human resource pool Engineers / Technicians

Electronics Corporation of India Ltd, with Head Office at Hyderabad and Branch Offices at Metropolitan cities, is engaged in design, development, manufacture, supply and installation of state-of-the-art technology based solutions to core industrial, government and strategic sectors.

2. PROPOSAL

Telecom Divison, Electronics Corporation of India Limited (ECIL) invites expression of Interest from reputed companies, having **Thuraya-3 Monitoring System** as a product and experience in Supply and successfully completing I &C such systems to Govt. agencies .The current **EOI** is floated to select suitable OEM / AUTHORISED DISTRIBUTORS . It is reiterated that only such companies having the product and that have successfully executed Orders will be considered for pre-qualification. ECIL's decision with regard to the short-listing of Firms through this EOI shall be final and ECIL reserves the right to reject any or all the EOIs without assigning any reason.

ECIL is intending to receive Proposal from OEM / AUTHORISED DISTRIBUTORS and sign Teaming agreement for submission of our offer for our Government Customer.

Technical specifications and other requirements will be provided for the OEM / AUTHORISED DISTRIBUTORS who Complies / qualifies all the clauses of the EOI and after signing the NDA enclosed along with this document.

3. NON DISCLOSURE AGREEMENT (NDA):

NDA is enclosed and is to be signed. It shall be submitted along with EOI.

4. SCOPE OF WORK:

The Firm shall supply equipment as per the Detailed Technical Specifications (This will be provided for the firm who Complies / qualifies all the clauses of the EOI and after signing the NDA enclosed along with this document).

S No.	Item Name	Desired Qty
1.	Thuraya-3 Monitoring System	C-Band – 1 Station L-Band – 5 Stations.

5. PRE QUALIFICATION CRITERIA:

To participate in this EOI, bidders have to satisfy the following conditions and submit the listed below documents, completed in all respects in support of the prequalification.

(a) **ECIL** invites responses to this request from Original Equipment Manufacturers (OEM / AUTHORISED DISTRIBUTORS).

(b) **For Indian Companies:** Certified document from Company Secretary (CS) or Chartered Accountant (CA) shall be submitted by the OEM / AUTHORISED DISTRIBUTORS confirming the following clauses:-

- Certificate of Incorporation from Registrar of Companies.
- Articles and Memorandum of Association.
- Annual Report for the last three financial years.
- Should be profit making company and Documentary evidence for same to be provided.
- Should provide copy of Permanent Account Number.
- Should have valid excise, permanent sales tax and service tax registration number, if applicable.
- The OEM / AUTHORISED DISTRIBUTORS shall not be a black listed company or involved in any corrupt/ fraudulent practices by Central/ State Government ministries or PSUs. Company Secretary certified document should be submitted in this regard.
- The OEM / AUTHORISED DISTRIBUTORS shall have ISO/BVQI/equivalent relevant certificates in respect of OEM / AUTHORISED DISTRIBUTORS.
- The OEM / AUTHORISED DISTRIBUTORS shall have support centers, preferably at Delhi. Information of support centres to include address and TIN details shall be submitted.
- OEM / AUTHORISED DISTRIBUTORS must have one test facility in India to provide product support in terms of maintenance, materials and spares for a minimum period of TEN Years.
- OEM / AUTHORISED DISTRIBUTORS Shall provide the complete contact details including the URL/Website.
- OEM / AUTHORISED DISTRIBUTORS shall provide the following financial details:
 - a) Category of Industry (Large/Medium/Small scale)
 - b) Number of Employees in Firm
 - c) Details of manufacturing infrastructure
 - d) Earlier Contracts with Indian Govt. Agencies/PSUs
- OEM / AUTHORISED DISTRIBUTORS shall provide the membership of FICCI/ASSOCHAM/CII or other industrial associations.

For foreign companies: Certificate/report from the Chamber of Commerce of Country of origin of the manufacturer indicating technical, production and financial capability etc of the manufacturer.

- Certificate of Incorporation from Registrar of Companies.
- Articles and Memorandum of Association.
- Annual Report for the last three financial years.
- OEM / AUTHORISED DISTRIBUTORS should be profit making company and Documentary evidence for same to be provided.
- The OEM / AUTHORISED DISTRIBUTORS shall not be a black listed company or involved in any corrupt/ fraudulent practices by Central/ State Government ministries or PSUs. Company Secretary certified document should be submitted in this regard.
- The OEM / AUTHORISED DISTRIBUTORS shall have ISO/BVQI/equivalent relevant certificates in respect of OEM / AUTHORISED DISTRIBUTORS.
- The OEM / AUTHORISED DISTRIBUTORS shall have support centers, preferably at Delhi. Information of support centres to include address and TIN details shall be submitted.
- OEM / AUTHORISED DISTRIBUTORS must have one test facility in India to provide product support in terms of maintenance, materials and spares for a minimum period of TEN Years.
- OEM / AUTHORISED DISTRIBUTORS shall provide the complete contact details including the URL/Website.
- OEM / AUTHORISED DISTRIBUTORS shall provide the following financial details:
 - a) Annual Turnover _____USD
 - b) Number of Employees in Firm
 - c) Details of manufacturing infrastructure
 - d) Earlier Contracts with Indian Govt. Agencies/PSUs
- OEM / AUTHORISED DISTRIBUTORS shall provide the membership of FICCI/ASSOCHAM/CII or other industrial associations.

(c) The OEM / AUTHORISED DISTRIBUTORS shall have **successfully supplied such systems** in India. Complete details of qualifying information shall be furnished.

(d) The OEM / AUTHORISED DISTRIBUTORS is required to give full details of authorized vendor/representatives that may have been appointed by them for Supply and Life Cycle Support for their Equipment in India.

6. TERMS AND CONDITIONS:

- All the terms & conditions of the tender in reference have to be complied in back to back basis in totality and in line with the RFI and subsequently the end user order
- All the expenses associated with the submission & execution of the EOI / RFI shall be borne by the Bidder.
- The OEM / AUTHORISED DISTRIBUTORS shall have registered office with full fledged service centre to provide end-to-end support for their equipment during Warranty and AMC periods.
- All the Technical specifications and commercial terms shall be as per the Scope of work mentioned above.

- The short listed Bidders shall give a Technical Presentation and Provide equipment For field Trial Evaluation as per the requirements of end user at INDIA on 'No Cost No Commitment(NCNC)' Basis
- ECIL shall have the right to accept / reject any/ all of the Proposals without assigning any reason at its own discretion.
- ECIL shall have the right to select solution from multiple OEM / AUTHORISED DISTRIBUTORS.

7. DELIVERABLES:

The Bidders should submit:

- 7.1 Compliance statement for all the clauses of the EoI.
- 7.2 Company profile and Eligibility certificates for the above Pre qualification criteria
- 7.3 All the required certificates.
- 7.4 NDA to be signed and submitted along with the EoI.

8. CONTACT ADDRESS:

Interested Parties would be required to **submit their proposals for the EOI** to the following address on or before 10-09-2016.

Sr.DGM (Purchase)
Telecom Division, IT & TG
Electronics Corporation of India Limited.
Hyderabad – 500062.
Phone: 91-40-2718 6261 or 91-40-2718 2415.
FAX: 91-40-27123778 or 91-40-27121897.
Email: cmgpur@ecil.co.in