

**ELECTRONICS CORPORATION OF INDIA LIMITED  
TELECOM DIVISION, IT&TG  
HYDERABAD-500062, INDIA**

**Request for Expression of Interest (EOI) For Mobile Tracker & Locator System (MTLS)**

REF: ECIL/TCD/MTLS/01

DATED: 14-07-2016

**DUE DATE : 27.07.2016**

**1. PREAMBLE:**

Electronics Corporation of India Limited, A Public Sector Undertaking (PSU), fully owned by Government of India, established in 1967 to create a strong indigenous base in Electronics Industry. Since then, it has played a pioneering role in spurring the growth of electronics industry in India. Over the years, ECIL has evolved into a multi product, multi disciplinary organization. The current focus is on increasing contributions to Atomic Energy, Space, IT, Defense Space, Electronic Security Applications, Communications & Networks, e-Governance Applications and Exports. The Company has experienced human resource pool Engineers / Technicians

Electronics Corporation of India Ltd, with Head Office at Hyderabad and Branch Offices at Metropolitan cities, is engaged in design, development, manufacture, supply and installation of state-of-the-art technology based solutions to core industrial, government and strategic sectors.

**2. PROPOSAL for Mobile Tracker & Locator System (MTLS):**

**Telecom Division** of Electronics Corporation of India Limited (ECIL) invites expression of Interest from reputed companies, having Mobile Tracker & Locator System (MTLS) as a product and experience in Supply and successfully completing I &C such systems to Govt. agencies .The current **EOI** is floated to select suitable OEM . It is reiterated that only such companies having the product and that have successfully executed Orders will be considered for pre-qualification. ECIL's decision with regard to the short-listing of Firms through this EOI shall be final and ECIL reserves the right to reject any or all the EOIs without assigning any reason.

ECIL is intending to receive Proposal from OEMs and sign Teaming agreement for submission of our offer for our Government Customer.

Technical specifications and other requirements will be provided for the OEM's who Complies/qualifies all the clauses of the EOI and after signing the NDA enclosed along with this document.

**3. NON DISCLOSURE AGREEMENT (NDA):**

NDA is enclosed and is to be signed. It shall be submitted along with EOI.

#### 4. SCOPE OF WORK:

The vendor shall supply equipment as per detailed minimum specifications mentioned in Detailed Technical Specifications (This will be provided for the OEM's who Complies/qualifies all the clauses of the EOI and after signing the NDA enclosed along with this document). The final quantities may vary by minus 50% (or plus 100% on reorder) based on the requirement. The charges shall be applied to actual items and quantities supplied to the Department.

S No.	Item Name	Desired Qty
1.	Mobile Tracker & Locator System	02

#### 5. PRE QUALIFICATION CRITERIA:

To participate in this EOI, bidders have to satisfy the following conditions and submit the listed below documents, completed in all respects in support of the prequalification.

- (a) **ECIL** invites responses to this request from Original Equipment Manufacturers (OEM).
- (b) Certified document from Company Secretary (CS) or Chartered Accountant (CA) shall be submitted by the OEM confirming the following clauses:-
- Certificate of Incorporation from Registrar of Companies.
  - Articles and Memorandum of Association.
  - Annual Report for the last three financial years.
  - OEM should be profit making company and Documentary evidence for same to be provided.
  - The OEMs should provide copy of Permanent Account Number.
  - OEMs should have valid excise, permanent sales tax and service tax registration number, if applicable.
  - The OEMs shall not be a black listed company or involved in any corrupt/ fraudulent practices by Central/ State Government ministries or PSUs. Company Secretary certified document should be submitted in this regard.
  - The OEMs shall have ISO/BVQI/equivalent relevant certificates in respect of OEM for MTLs.
  - The OEMs shall have support centers, preferably at Delhi. Information of support centres to include address and TIN details shall be submitted.
  - OEM must have one test facility in India to provide product support in terms of maintenance, materials and spares for a minimum period of TEN Years.
- (c) The OEM distributors shall have **successfully supplied such systems** in India. Complete details of qualifying information shall be furnished.
- (d) The OEM is required to give full details of authorized distributors that may have been appointed by them for Supply and Life Cycle Support for their Equipment in India.

#### 6. TERMS AND CONDITIONS:

- All the terms & conditions of the tender in reference have to be complied in back to back basis in totality in line with the RFP and subsequently the end user order
- All the expenses associated with the submission & execution of the RFP shall be borne by the

Bidder.

- The OEMs/Authorized distributors shall have registered office with full fledged service centre to provide end-to-end support for their equipment during Warranty and AMC periods.
- All the Technical specifications and commercial terms shall be as per the terms of the RFP under reference.
- Payments to vendors will be made after receipt of the payment from the customer.
- The short listed Bidders shall give a Technical Presentation and Provide equipment For field Trial Evaluation as per the RFP requirements at end user premises at INDIA on 'No Cost No Commitment(NCNC)' Basis
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- ECIL shall have the right to accept / reject any/ all of the Proposals without assigning any reason at its own discretion.
- ECIL shall have the right to select solution from multiple OEMs

## **7. DELIVERABLES:**

The Bidders should submit:

- 7.1 Compliance statement for all the clauses of the EoI.
- 7.2 Company profile and Eligibility certificates for the above Pre qualification criteria
- 7.3 All the required certificates.
- 7.4 NDA to be signed and submitted along with the EoI.

## **8. CONTACT ADDRESS:**

Interested Parties would be required to **submit their proposals for the EOI** to the following address on or before 28-07-2016.

**Sr.DGM (Purchase)**  
**Telecom Division, IT & TG**  
**Electronics Corporation of India Limited.**  
**Hyderabad – 500062.**  
**Phone: 91-40-2718 6261 or 91-40-2718 2415.**  
**FAX: 91-40-27123778 or 91-40-27121897.**  
**Email: cmgpur@ecil.co.in**