

**ELECTRONICS CORPORATION OF INDIA LIMITED
SECURITY SYSTEMS AND PROJECTS DIVISION**

1. INTRODUCTION

- 1.1 **Electronics Corporation of India Limited (ECIL)** is a wholly owned Government of India Enterprise with Head quarters at Hyderabad and offices throughout India. The core segments of ECIL are Atomic Energy, space, IT, Communications and Defence sectors, Solutions for Inland Security and e-Governance. The current turnover of ECIL is around Rs. 1700 Crores.
- 1.2 **Security Systems and Projects Division** of Electronics Corporation of India Limited (ECIL) is engaged in providing solutions in the areas of Surveillance Systems, Access Control Systems , Integrated Security Systems on turnkey basis to various govt. departments and PSUs.
- 1.3 ECIL intends to provide **Solution for Distress Call Management System (DCMS)** to one of its Govt. Customer at Delhi and surrounding regions. The current EOI is floated to select suitable vendors to carry out the same.

2. Brief on the present REQUIREMENT is enclosed as **Annexure-A**.

3. ELIGIBILITY CRITERIA

- 3.1 The OEM/ System Integrator/ Lead consortium partner here in after called the 'Vendor' shall furnish the following information along with the support documents.
- a) Supply, installation and commissioning of **Distress Call Management System (DCMS)** in any part of India and it must be operational for the last One year. Satisfactory performance certificate from customer (duly signed & stamped) shall be enclosed.
 - b) The value of **Distress Call Management System (DCMS)** order executed must be above Rs 2 Crores in the last three years.
 - c) The vendor should have executed for more than 10 district & minimum 2 commissionerate/ state HQ similar project for any State Police in India.
- 3.2 The vendor shall submit a declaration that they [their group of companies] are not under any declaration of ineligibility for corrupt and fraudulent practices and that they have not been black listed by the Government of India or any of its agencies, including public enterprises or by any state Government.
- 3.3 The annual turnover of the company must be minimum of Rs 5 Crores. Audited Balance sheet for the three financial years is to be submitted.

- 3.4 The vendor should be registered and incorporated under Indian Company Act 1956/ Registrar of firms; documentary proof to that extent should be enclosed along with the bid.
- 3.5 The vendors should have established quality systems and procedures.
- 3.6 The vendors should have ISO certifications valid for the last 3 years or any Global equivalent certification.

Note: EOI Proposals without documentary evidence in support of the above eligibility criteria will be summarily rejected. The original documents should be submitted for verification before finalization of the bidder.

4. LIST OF DOCUMENTS

- Vendor registration form (which can be down loaded from ECIL Web site www.ecil.co.in) duly filled in along with necessary supporting document.
- Copy of registration of the company.
- Company Profile.
- Product Profile / Power Point Presentation (if any)
- Copies of the value purchase orders executed(of similar nature ~ **Rs2 Crores**) and Installation and Commissioning certificates attested by a Notary/ auditor.
- Turnover certificate attested by a notary /auditor.
- Copies of the VAT/ PAN / ITCC / Service tax certification attested by a Notary/auditor.
- Details of Man Power with break-up of Managerial/Supervisory/Quality Assurance.
- Copy of the quality certification or any Global membership for Public Safety body.
- Clause by Clause compliance to the scope of work (Annexure-A)

5. GENERAL TERMS

- a) Information provided by ECIL shall be covered under Non-disclosure agreement.
- b) Based on the inputs furnished by the various parties, committee of ECIL shall scrutinize the details and select the panel of vendors to whom the Tender enquiries will be issued. ECIL reserves the right to verify the details furnished by the vendors when required.
- c) ECIL reserves the right to reject any response without assigning any reasons. The decision of the committee shall be final and no other communication on the subject shall be entertained.

6. NON DISCLOSURE AGREEMENT (NDA):

NDA as per the enclosed Performa to be submitted along with the EOI. Tender document will be provided for successful bidders who shall fulfill the EOI Criteria on submission of notarized documents as per Eligibility criteria.

7. SHORT LISTING

- 7.1 Based on eligibility criteria specified in the EOI, the vendors will be short listed for further processing.
- 7.2 Mere participation and qualification in the EOI shall not automatically mean technically qualified.
- 7.3 ECIL reserves the right to reject/ accept any or all the EOI without assigning any reasons.
- 7.4 EOI without complete information/documents will be rejected.

The short listed vendors will be provided with detailed tender document which is a Two Part bid.

Interested vendors, meeting the above eligibility criteria are requested to submit their response in a sealed cover and super scribed as **“EOI for Distress Call Management System (DCMS)”** through speed post/courier to the following address so as to reach us on or **before 10-12-2013**.

Sri. S. Murali Krishna

Deputy General Manager (Purchase)

Instruments and Systems Group, Electronics Corporation of India Limited

Phone No: 91-40-27182391, 91-40-27186571

Email: mksistla@ecil.co.in

ANNEXURE A

SCOPE OF WORK

1. Supply, installation, integration/commissioning and testing of “Distress Call Management System (DCMS)” software with integration of IP enabled controllers, video surveillance, Next Generation 911 switches for Distress Call collection, Computer Aided Call Dispatchers, Crisis Management, Automatic Vehicle Locators, GIS integration, MAP and Addressing, MAP maintenance, Crime Analysis, Mobile Messaging, Mobile MAPS, SMS Engine, Vehicle mounted Video archive Mobile Reporting and Record Management for Fire, Hospital, LAW Enforcing Agencies and a customized work flow management system.
2. DCMS data/video/map exchange between users with proper authentication at both client and server level, detailed logs/auditing and streaming/recording/reporting of all the communication between users at central server location. The scope of work also includes integration/commissioning and testing of servers, storage, and work station PCs, Networking LAN and Switches at various user sites and also at data centre site. All the supplied software, hardware, peripherals and Network equipments should be quoted with two years on site comprehensive warranty from the date of installation and acceptance.
3. Except the Servers and desktops, all terminal equipment like modems, switches and routers, the local LAN needs to be established including structured cabling, to be supplied, placed and tested.
4. The application, database servers shall be rack mounted Intel quad core Xeon @2.66GHz or above. The OS platform is based on Windows. The proposed solution must ensure that all applications are either 64 bit capable or optimized for 64 bit operation at run time.
5. Vendor to supply and integrate the solution mentioned in the technical specifications and give detailed explanations indicating the software/hardware/make and model numbers that are being considered for the solution. All technical brochures and customization, if any need to be attached with the offer.

6. All Applications should be browser based and the collaboration tools and middleware used should be user customizable with API calls (need to be provided by vendor).
7. The monitoring of IDS and IPS at the Server and client sites to be implemented by the vendor.
8. Dry run of all the systems for 30 days on site for fine tuning of parameters at all sites and server site. This includes logging, content recording and reporting of all the transactions between clients at central site.
9. For query based retrieval appropriate web based front end application need to be provided at all clients with web like interface.
10. Third party tools, API libraries, front end tools and standard antivirus, end point security, Spam filters licensed software to be provided with two years support/subscription.
11. An information security policy to be formulated by the vendor for the server and client sides, which will be subjected to the approval/vetting from the customer.
12. Installation, integration and commissioning of complete solution at all client offices and Training to end users.

NON-DISCLOSURE AGREEMENT

THIS AGREEMENT is made on day of August 2013 Between **ELECTRONICS CORPORATION OF INDIA LIMITED**, a Government of India Enterprise, duly incorporated under Companies Act, 1956, having its registered office at ECIL Post, Hyderabad-500 062. A.P. (India), hereinafter referred to as “ECIL”, unless repugnant to the context and meaning thereof, mean and include its successors and permitted assigns, of the one part.

And

<Name of the Bidder>

a company duly incorporated under, having its registered office at (hereinafter called BIDDER), unless repugnant to the context and meaning thereof, mean and include its successors and permitted assigns, of the other part.

ECIL and BIDDER shall hereinafter collectively be referred to as “Parties”.

WHEREAS:

- (a) ECIL is an Electronics Equipment Manufacturer and also a solution provider for a number of prestigious projects for different Government departments. ECIL is having Head Office / manufacturing plant at Hyderabad, 6 Regional Maintenance Centers and 84 Service Centers round the Country for supporting Installation, Commissioning and Maintenance.

Whereas BIDDER approached ECIL for taking up the Project **for supply and installation and commissioning of “ Solution for DCMS”** as per the EOI published in ECIL’s Web site.

- (b) Whereas ECIL intends to enter into a separate Agreement with the Successful BIDDER subsequently(if required)
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- (c) For the purpose of the Agreement / Tendering, it may become desirable or necessary for the Parties to disclose to each other Confidential Information (as defined below).
- (d) To facilitate the above, the Parties have agreed to enter into this Non- Disclosure Agreement and be bound by the terms and conditions hereinafter set forth governing the disclosure, use and protection of the Confidential Information.

NOW THEREFORE THIS AGREEMENT WITNESSETH that for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

1. "Confidential Information" shall mean all discussions, negotiations, information, written, oral, pictorial or in other tangible or machine readable form and is or which in the future may be identified by the disclosing Party as proprietary, confidential or secret and disclosed by it to the receiving Party. The disclosing Party shall clearly identify such Confidential Information when disclosing it to the receiving Party by marking or indicating it as

“Confidential Information”. The disclosing Party shall reduce to writing any Confidential Information that is disclosed orally and send it to the receiving Party within thirty (30) days of the oral disclosure. The receiving Party pending receipt of such written Confidential Information shall treat it as Confidential Information and subject to the terms of this Agreement.

2. The receiving Party of Confidential Information agrees and undertakes to the disclosing Party that at all times:
 - (a) it shall hold in trust and strictest confidence and keep strictly secret, the Confidential Information;
 - (b) it shall not use the Confidential Information for any purpose other than the purpose for which the Parties are exchanging the Information.
 - (c) it shall disclose the Confidential Information only to its employees having a need to know and solely for the purpose of the execution of the Agreement. It shall maintain a written Agreement with each of its employees to whom the Confidential Information is disclosed to keep strictly confidential and secret the Confidential Information received. The receiving Party acknowledges that the said written Agreement entered into between it and its employees would not discharge the receiving Party from its confidentiality obligations under this Agreement;
 - (d) it shall take all steps to prevent or be involved in any way in, any reproduction, duplication and/or copying of the Confidential Information, or in the development, supply, manufacture or sales of any products or solutions incorporating the Confidential Information, without the prior written consent of the disclosing Party;
 - (e) it shall keep and take all steps to procure that, where it is required by the disclosing Party, all Confidential Information is, segregated at all times from the information of any third party, kept in secured storage area [or in areas having restricted access within the receiving Party’s control] and not lost or disclosed or used by any unauthorized person(s);
 - (f) it shall surrender and return all or any of the Confidential Information and any notes, memoranda or the like, including any copies thereof incorporating the Confidential Information to the disclosing Party upon written request by the disclosing Party or upon discontinuance or completion of the execution of the Agreement.
 - (g) it shall not make or publish any news release or make any announcements or denial or confirmation in any medium concerning this Agreement or the Agreement (s) going to be signed in any manner nor advertise or publish the same in any medium without the prior written consent of the disclosing Party; and

- (h) it shall promptly notify the disclosing Party of any Confidential Information which has been lost or disclosed or used by any unauthorized person(s).
3. The receiving Party shall not be liable for disclosure or use of the Confidential Information in the event and to the extent that such Confidential Information:
- (a) is or becomes available to the public domain without breach of this Agreement by the receiving Party; or
 - (b) was already known to the receiving Party at the time of disclosure; or
 - (c) is disclosed with the written approval of the disclosing Party; or
 - (d) becomes known to the receiving Party from a third party without any breach of confidentiality by such third party and the receiving Party is free of any obligation or restrictions to maintain such information in confidence imposed by such third party; or
 - (e) is required to be disclosed pursuant to any court order or directive by governmental agencies provided that the receiving Party shall notify the disclosing Party in advance prior to disclosure.
4. The exchange of Confidential Information between the Parties does not constitute or imply any offer by one Party to the other to enter into any commitments whatsoever or any legally binding Agreement between the Parties. Nothing in this Agreement shall be construed as granting of any rights, by License or otherwise, to the Confidential Information of the disclosing Party or any rights to make commitments of any kind for and on behalf of the other Party.
5. If any provision of this Agreement is invalid or illegal, then such provision shall be automatically adjusted to conform to the requirements for validity or legality and as so adjusted, shall be deemed a provision of this Agreement as though originally included. If the provision invalidated is of such a nature that it cannot be so adjusted, the provision shall be deemed deleted from this Agreement as though the provision had never been included, in either case, the remaining provisions of this Agreement shall remain in full force and effect.
6. Any notice given hereunder shall be in writing and shall be hand delivered or sent by post or telefax to the address set out below and any notice shall be deemed to be given if hand delivered at the time of delivery, if sent by post at the date of mailing and if sent by telefax the date the machine confirmation of the transmission of the said telefax is received.

ECIL : Electronics Corporation of India Ltd
Address : Telecom Division, ECIL Post,
Hyderabad- 500 062, AP, INDIA
Tel no. : 040-2718 2410
Fax Number : 040- 2712 3778
Contact Person : **PSRKV PRASAD**

BIDDER :
Address :
Tel no. :
Fax Number :
Contact Person :

7. No addition to or modification of any provisions of this Agreement shall be binding upon the Parties unless made by a written instrument signed by the duly authorized representatives of both Parties.
8. This Agreement shall be governed by and construed in all respects according to the laws of the India and the Parties hereto agree to submit to the non-exclusive jurisdiction of the Courts of Greater Hyderabad Municipal Corporation, Kapra Circle, Hyderabad, Andhra Pradesh, India.
9. Each Party shall be responsible for its own costs and expenses in the preparation, negotiation and execution of this Agreement.
10. No failure or delay by any Party in exercising any right, power or privilege hereunder will operate as a waiver thereof, nor will any single or partial exercise thereof preclude any other exercise thereof or the exercise of any other right, power or privilege hereunder.
11. No Party may assign or transfer its rights or obligations contained in this Agreement or any interest therein without the prior consent of the other Party.
12. This Agreement shall be effective from the date above written for a period of two (2) years.
13. **Validity:** The Confidentiality under this Agreement shall be valid forever through out the life of the Persons/ Organizations, who are involved in the Process of execution of the activities under this Agreement. There is no termination for the validity of maintaining the Confidentiality related with the Products/ Projects being handled under this Agreement or the Purchase Orders, if any, released subsequent to the signing of this Agreement.

IN WITNESS WHEREOF the Parties hereto have caused their duly authorized representatives to set their hands the day and year first above written.

Signed by, for and on behalf of
Electronics Corporation Of India Ltd.

Signed by, for and on behalf of

Signed by:

Name:

Title:

Date:

Witness:

Name:

Title:

Date:

Signed by:

Name:

Title:

Date:

Witness:

Name:

Title:

Date: