

Electronics Corporation of India Ltd
(A Government of India Enterprise)
Computer Education Division
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REQUEST FOR EXPRESSION OF INTEREST (EOI)

REF NO. ECIL/CED/RF-EOI/001 dated 03.06.2015

Electronics Corporation of India Limited (ECIL) invites applications from eligible parties for empanelment as Franchisee/Business Associate/Master Business Associate and Consortium Partner as per applicability, to impart Computer Education & Training in standard & High-end Courses, Schools projects, IT related projects through normal training and also through Satellite Based Education on behalf of ECIL-ECIT in the States as detailed below:

1. **FRANCHISEE**: The Franchisee has to operate computer / IT training Centres with its own resources like basic amenities, Class room, Computer lab, qualified & competent faculty for imparting IT education and training in the standard courses and high-end courses in the States of West Bengal, Jharkhand, Bihar, Manipur, Sikkim, Assam, Meghalaya, Tripura, Mizoram, Arunachal Pradesh, Nagaland, Odisha, Andhra Pradesh, Telengana, Gujarat, Uttar Pradesh, Uttaranchal, Punjab, Rajasthan, Kerala, Karnataka, Arunachal Pradesh, Maharashtra, Tamil Nadu, Himachal Pradesh, Delhi, Jharkhand and Haryana.
2. **CONSORTIUM PARTNER** (CP) for execution of Turnkey Projects and executing Information & Communication Technology (ICT) School Tenders in the South, West, North, East & North Eastern Zones, involving Supply, Installation, Commissioning and Establishing, Maintenance & Technical support of the IT infrastructure in the field of IT Education, IT related projects and also Satellite Based Education to the Schools in the country as per the Terms & Conditions to be specified, project-wise on back-to-back basis considering the project requirement of end customers. The Projects tenures may extend from one year to five years (involving huge investments in infrastructure).
3. **MASTER BUSINESS ASSOCIATE** (MBA) Liaison with existing as well as prospective customers for technical and commercial related issues and executing the Corporate Orders placed on ECIL to accomplish the tasks in the States of Andhra Pradesh, Telengana, Karnataka, Kerala, Tamil Nadu, West Bengal, Odisha, Manipur, Meghalaya, Uttar Pradesh, Madhya Pradesh, Uttaranchal, Punjab, Assam, Mizoram, Arunachal Pradesh, Nagaland, Gujarat, Delhi, Bihar, Jharkhand, Sikkim, Delhi, Jharkhand and Haryana.
4. **BUSINESS ASSOCIATE** (BA) To impart quality Computer Education & Training to the utmost satisfaction of ECIL/Customer in Standard / High end courses in tune with latest trends in the IT Industry for Corporate Training Programmes in the name and style of ECIL-ECIT by using Licensed Software. Appoint its own personnel to run the centre. Provide necessary infrastructure including basic amenities, qualified and competent faculty and course material to the candidates. Maintain records of attendance, progress of the candidates. To conduct time-to-time examinations and to follow up proposals submitted by ECIL and get orders in the name of ECIL in the States of Andhra Pradesh, Telengana, Karnataka, Kerala, Tamil Nadu, West Bengal, Odisha, Manipur, Meghalaya, Uttar Pradesh, Madhya Pradesh,

Uttaranchal, Punjab, Gujarat, Assam, Mizoram, Arunachal Pradesh, Nagaland, Bihar, Jharkhand, Sikkim, Delhi.

1. INTRODUCTION

Electronics Corporation of India Limited a wholly owned Government of India Enterprise was established in 1967 to create a strong indigenous base in Electronics Industry. Since then, it has played a pioneering role in spurring the growth of Electronics Industry in India. Over the years, ECIL has evolved into a multi product, multi disciplinary organization. The current focus is on Strategic Sectors of the Nation such as Atomic Energy, Space, IT, Defense, Electronic Security Applications, Communications & Networks, e-Governance Applications and Exports. As part of its IT based Products & Services, Computer Education & Training has been identified as one of the key result areas. Such Education Delivery is offered by way of Centre based Training by ECIL-ECIT and also through Franchisee Network to the Schools, other Govt. Departments and Schemes in the Govt. Sector where Computer / IT Education is made part of the curriculum.

2. ECIL REQUIREMENTS

1. Implementation of IT education programme including School Projects.
2. For imparting IT Training on Standard and High end Courses like CAD / CAM / CAE, VLSI, Embedded Systems , LINUX, Android, MATLAB, Cloud Computing etc. and standard Courses like MS Office / C&DS / OOPS & C++ / RDBMS / Oracle / Java / .Net. etc.,
3. Implementation of IT Education, IT Training, School Curriculum (Such as Physics, Maths, English etc) through Satellite Based Education, holistic approach infrastructure of educational institutions etc.,

3. ROLES AND RESPONSIBILITIES:

3.1 Role of Franchisee:-

- (i) The Franchisee has to operate computer / IT training Centres with its own resources like basic amenities, Class room, Computer lab, qualified & competent faculty for imparting IT education and training in the standard courses and high-end courses as mentioned above as per the terms & conditions of agreement entered into with ECIL.
- (ii) The Franchisee should not participate in any tender/EOI on their own where ECIL-ECIT is participating.
- (iii) For Corporate Orders booked / received by ECIL, will be executed through (Franchisee / MBA / BA / CP) on back-to-back Terms & Conditions of the customer in cases where ECIL considers placing Work Order on them.

3.2 Role of Consortium Partner (CP):

- (i) The CP will be responsible for pursuing market leads in IT Education in Schools, Satellite Based Education as per school curriculum in the Govt. and Private Sectors, with the approval from competent authority of ECIL and follow up the Order Booking /

Finalization. CP is also responsible for investing in the IT infrastructure by way of setting up Computer Labs, Satellite broadcasting studio, Satellite receiving Centers in Schools, and other facilities as may be required by the Schools including maintenance support to the IT infrastructure provided by us for computer education. Should have eligible Faculty for education delivery as per the curriculum prescribed by the respective State Governments for different classes. ECIL-ECIT will be front ending the Customer/Govt., and the Consortium Partner/Master Business Associate / Business Associate as the case may be will be responsible for all the contractual obligations on back-to-back basis.

- (ii) To execute Corporate Orders / School Projects/Satellite based education programmes received from ECIL-ECIT and to participate in tenders permitting Consortium.
- (iii) CP should not participate in any Tender/EOI on their own where ECIL is participating.

3.3 Role of Master Business Associate (MBA):

- i) The MBA will be responsible for liaisoning with existing as well as prospective customers for technical and commercial related issues and executing the Corporate Orders placed on ECIL to accomplish the tasks to the utmost satisfaction of the customers.
- ii) The MBA will be facilitated by ECIL if required by MBA to extend the support / association of ECIL empanelled Franchisee/Business Associate/Consortium Partner networks.
- iii) To execute Corporate Orders / School Projects received by ECIL-ECIT and to participate in Tenders permitting MBA.
- iv) MBA should not participate in any tender / EOI on their own as competitor where ECIL-ECIT is participating.

3.4 Role of Business Associate (BA):

- i) The BA has to impart quality Computer Education & Training to the utmost satisfaction of ECIL/Customer in Standard / High end courses in tune with latest trends in the IT Industry for Corporate Training Programmes in the name and style of ECIL-ECIT by using Licensed Software. Appoint its own personnel to run the centre. Provide necessary infrastructure including basic amenities, qualified and competent faculty and course material to the candidates. Maintain records of attendance, progress of the candidates. To conduct time-to-time examinations and forward the details of fees collected and courses completed to ECIL, Hyderabad through their respective ECIL Zonal Offices for issue of certificates for the courses completed for the successful candidates. To follow up proposals submitted by ECIL and get orders in the name of ECIL.
- ii) To associate with MBA/Franchisee/CP as per requirements of Work Order placed by ECIL, whenever the network business operations of BA are considered for execution of projects
- iii) The BA has to enter into a separate Tripartite agreement in such cases.

4. LICENSE FEE (LF) AND SECURITY DEPOSIT (SD):

4.1 On selection of the parties for empanelment / association with ECIL, payment of Non-Refundable License Fee per annum plus applicable Service Tax and refundable interest free

Security Deposit are to be paid before entering into the agreement for empanelment as under.

4.1.1 FRANCHISEE LF/SD (per year) for empanelment:

Locations & Annual LF	LF Amount in Rs.
❖ Metros / A(+) Citie ❖ s (New Delhi, Kolkata, Mumbai, Bangalore, Hyderabad and Chennai)	1,00,000
❖ State Capitals (Other than \Metros and A+ Cities)	75,000
❖ Districts / Under Municipal Limits	50,000
❖ Towns / Moffusils/Panchayats/Taluks	25,000

Locations & SD	SD Amount in Rs.
❖ Metros / A(+) Cities	80,000
❖ State Capitals (Other than \Metros and A+ Cities)	60,000
❖ Districts / Under Municipal Limits	40,000
❖ Towns / Moffusils/Panchayats/Taluks	20,000

4.1.2 MASTER BUSINESS ASSOCIATE LF/SD (per year) for empanelment:

Locations & Annual LF	LF Amount in Rs.
❖ Metros / A(+) Cities	75,000
❖ State Capitals	50,000
❖ Districts / Under Municipal Limits	40,000
❖ Towns / Moffusils/Panchayats/Taluks	30,000

Locations & SD	SD Amount in Rs.
❖ Metros / A(+) Cities	75,000
❖ State Capitals (Other than \Metros and A+ Cities)	60,000
❖ Districts / Under Municipal Limits	50,000
❖ Towns / Moffusils/Panchayats	40,000

4.1.3 BUSINESS ASSOCIATE LF/SD (per year) for empanelment:

Locations & Annual LF	LF Amount in Rs.
❖ Metros / A(+) and State Capitals	30,000
❖ Districts	25,000
❖ Towns / Moffusils/Panchayats	15,000
Locations & SD	SD Amount in Rs.
❖ Metros / A+ and State Capitals	30,000
❖ Districts/under Municipal limits	25,000

❖ Towns / Moffusils/Panchayats/Taluks	20,000
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4.1.4 CONSORTIUM PARTNER LF (per year) for empanelment:

Annual LF	Rs.50,000
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SD amount will be considered on case to case basis of the Order.

- 4.2 For the newly empanelled agencies through this EOI, the License Fee for the year 2015-16 shall be proportionate to 9 months and for the year 2016-17 for the full year, payable on or before 30.07.2015 for empanelment for the year 2015-16 and for the year 2016-17 on or before 30.04.2016.

5. EMD Payment:

- 5.1 The EMD will be adjusted towards License Fee on appointment for the empanelled/selected parties. For others, the EMD will be refunded within 3 months from finalization of contract, without any interest. The amount of EMD payable as detailed below:

i) Franchisees:

- a. Metros – Rs.75,000/-
- b. State Capitals other than Metros – Rs.60,000/-
- c. District HQ – Rs.50,000/-
- d. Other places – Rs.20,000/-

ii) Consortium Partner:

- a. EMD for Consortium Partner : - Rs.1,00,000/-

iii) Master Business Associate:

- a) EMD for Master Business Associate: - Rs.50,000/-

iv) Business Associate:

- a) Metros – Rs.50,000/-
- b) State Capitals other than Metros – Rs.40,000/-
- c) District HQ – Rs.30,000/-
- d) Other places – Rs.20,000/-

- 5.2 The successful bidder after confirming the suitability of their empanelment if either fails to deposit the License Fee and Security Deposit or withdraws from such empanelment, the EMD amount shall be considered for forfeiture.

6. PERIOD OF EMPANELMENT:

The empanelment of Franchisee/Business Associate/Master Business Associate/Consortium Partner will be for the period from 01.07.2015 to 31.03.2017. However, the empanelment validity

for the year 2016-17 shall be subject to payment of LF and SD for the year 2016-17 and on assessing the compliance of terms & conditions of Agreement entered into by the respective parties for the year 2015-16.

7. ELIGIBILITY CRITERIA (Pre-requisites) SELECTION PROCESS

7.1 CONSORTIUM PARTNER (CP):

- a. The CP should be a Registered (Private / Public) Company / Partnership Firm / Proprietorship Firm with sound Technical and Commercial resources in state-of-the-art technologies and following best Business Practices. In case of partnership firm, copy of the registered documents need to be enclosed along with application. In case of Individuals / Proprietorship, police verification certificate has to be submitted along with the application. For Public / Private Companies, the copy of the Incorporation Certificate needs to be submitted along with application.
- b. The CP should be a profit-making Unit with a minimum annual turnover of **Rs.10 Crores** each year in School Projects, IT related projects, Satellite Based Education Programmes (North, East & North Eastern, West, and South States) consistently for the past **three financial years** in IT related projects.
- c. The CP should work with ECIL on exclusive basis in the said States.
- d. The CP should have the ability to invest in the School Projects, Satellite Based Education Programmes and incur the running expenditure for the Projects.
- e. The bidder should have a full-fledged Office in the respective State staffed with experienced professionals for imparting & monitoring IT education, IT related projects, Satellite Based Education Programmes in the Schools.
- f. The bidder should not have been blacklisted by any Govt. /PSUs or any other agencies earlier. **The bidder has to submit “self Certification” to that extent.**
- g. The bidder should be ready to work on back-to-back payment terms and back-to-back LD/Penalty and other conditions of the customer including establishment of Office as per customer requirement.

The following documents are to be produced by the CP:

S.No.	Document Description	Enclosed
i)	Registered documents of the Registration of Company / partnership deed /proprietorship firm	Yes / No
ii)	Audited Balance Sheet for the last 3 Years (2012-13,13-14,14-15)	Yes / No
iii)	PAN Card/VAT/CST/Service Tax Registration Certificates	Yes / No
iv)	Order copies of earlier School projects/ IT Related / Satellite Based Education executed	Yes / No
v)	At least one successful Order completion certificate	Yes / No
vi)	Exclusivity Certificate with ECIL.	Yes / No
vii)	Not-Black listed – Self Certification	Yes / No
viii)	Non-prosecution self certification	Yes / No

7.2 MASTER BUSINESS ASSOCIATE (MBA):

- a. The MBA should be a Registered (Private / Public) Company / Partnership Firm / Proprietorship Firm with sound Technical and Commercial resources in state-of-the-art technologies and following best Business Practices. In case of partnership firm, copy of the registered documents need to be enclosed along with application.
- b. Should be a profit making Unit with a minimum annual turnover of Rs.50.00 Lakhs each year from IT training and should have good contacts in different Departments of State Govt. with cumulative Turn over of **Rs.250 Lakhs** for last three financial Years period.
- c. In the State of Karnataka, the party should have obtained 4 (G) exemption certificate under Section 4G of Karnataka Transparency in Public Procurement act 1999 for imparting Skill development Programmes at least for a minimum period of 3 Years in the name of the Training Institute.
- d. The bidder should have the ability to invest for the Corporate Order and incur the running expenditure if necessary for the Corporate Order.
- e. The bidder should have a full-fledged existing running computer centre staffed with experienced professionals for imparting IT education
- f. The bidder should not have been blacklisted by any Govt./PSUs or any other agencies earlier.
- g. The bidder should be ready to work on back-to-back payment terms and back-to-back LD/Penalty and other conditions of the customer including establishment of centre as per customer requirement.

The following documents are to be produced by the (bidder) MBA:

S.No.	Document Description	Enclosed
i)	Registered documents of the Organization / Partnership deed /proprietorship firm	Yes / No
ii)	Audited Balance Sheet for the last 3 Years (2012-13,13-14,14-15)	Yes / No
iii)	PAN Card/VAT/CST/Service Tax Registration Certificates	Yes / No
iv)	At least one successful Order completion certificate	Yes / No
v)	Exclusivity Certificate with ECIL.	Yes / No
vi)	Not-Black listed – Self Certification	Yes/No
vii)	Non-prosecution self certification	Yes / No

7.3 FRANCHISEE:

- a. The Franchisee should be a Registered (Private / Public) Company / Partnership Firm / Proprietorship Firm with sound Technical and Commercial resources in state-of-the-art technologies and following best Business Practices. In case of partnership firm, copy of the registered documents need to be enclosed along with application. For Public / Private Companies, the copies of the Incorporation Certificate need to be submitted along with application.
- b. Should be a profit making Unit from Computer Education activity with a minimum annual turnover of Rs. 25.00 Lakhs as given below for the past three consecutive financial years.
- c. The Bidder should have a minimum Faculty strength of 3 persons on their Rolls for the last three years who are proficient in imparting Computer Education with minimum educational qualification of B.Sc., (CS) / BCA / BE (CSE)/BE (ECE)/ Diploma in

- Computer Engg., A complete Manpower strengths profiles must be provided by means of salary account of PF or ESI details or any other recognized mode.
- d. The bidder should have the ability to invest for the Corporate Order and incur the running expenditure if necessary for the Corporate Order.
 - e. The bidder should have a full-fledged existing running computer centre staffed with experienced professionals for imparting IT education
 - f. The bidder should not have been blacklisted by any Govt. /PSUs or any other agencies earlier.
 - g. The bidder should be ready to work on back-to-back payment terms and back-to-back LD/Penalty and other conditions of the customer including establishment of centre as per customer requirement.
 - h. Preference will be given for the applicants who are having local running Training Centre

The following documents are to be enclosed by the (Bidder) Franchisee along with EOI:

S.No.	Document Description	Enclosed
i)	Registered documents of the Organization / Partnership deed /Proprietorship firm	Yes / No
ii)	Audited Balance Sheet for the last 3 Years (2012-13,13-14,14-15)	Yes / No
iii)	PAN Card/VAT/CST/Service Tax Registration Certificates	Yes / No
iv)	At least one successful Order completion certificate	Yes / No
v)	Exclusivity Certificate with ECIL.	Yes / No
vi)	Not-Black listed – Self Certification	Yes/No
vii)	Non-prosecution self certification	Yes / No

7.4 BUSINESS ASSOCIATE (BA):

- a. The BA should be a Registered (Private / Public) Company / Partnership Firm / Proprietorship Firm with sound Technical and Commercial resources in state-of-the-art technologies and following best Business Practices. In case of partnership firm, copy of the registered documents need to be enclosed along with application. For Public / Private Companies, the copies of the Incorporation Certificate need to be submitted along with application.
- b. Should be a profit making Unit from Computer Education activity with a minimum annual turnover of Rs. 25.00 Lakhs as given below for the past three consecutive financial years.
- c. The Bidder should have a minimum Faculty strength of 3 persons on their Rolls for the last three years who are proficient in imparting Computer Education with minimum educational qualification of B.Sc., (CS) / BCA / BE (CSE)/BE (ECE)/ Diploma in Computer Engg., A complete Manpower strengths profiles must be provided by means of salary account of PF or ESI details or any other recognized mode.
- d. The bidder should have the ability to invest for the Corporate Order and incur the running expenditure if necessary for the Corporate Order.
- e. The bidder should have a full-fledged existing running computer centre staffed with experienced professionals for imparting IT education.
- f. The bidder should not have been blacklisted by any Govt. /PSUs or any other agencies earlier.
- g. The bidder should be ready to work on back-to-back payment terms and back-to-back

LD/Penalty and other conditions of the customer including establishment of centre as per customer requirement.

h. Preference will be given for the applicants who are having local running Training Centre

The following documents are to be enclosed by the (Bidder) BA along with EOI:

S.No.	Document Description	Enclosed
i)	Registered documents of the Organization / Partnership deed /Proprietorship firm	Yes / No
ii)	Audited Balance Sheet for the last 3 Years (2012-13,13-14,14-15)	Yes / No
iii)	PAN Card/VAT/CST/Service Tax Registration Certificates	Yes / No
iv)	At least one successful Order completion certificate	Yes / No
v)	Exclusivity Certificate with ECIL.	Yes / No
vi)	Not-Black listed – Self Certification	Yes/No
vii)	Non-prosecution self certification	Yes / No

8. HOW TO APPLY

a) Should enclose compliance Statements for all points of Scope of Association and relevant applicable clauses of CP/Franchisee/BA/MBA above for the respective category for which application is made.

b) Enclosures:

A party can apply for Franchisee/MBA/BA/CP separately, clearly mentioning the category. If the party wishes to apply for more than one category, one set of supporting documents / enclosures are sufficient and the category shall be super scribed on the envelope.

9. Other Terms & Conditions:

- a. The successful Bidder has to impart quality IT education under the guidance of ECIL-ECIT and certificates for the successful candidates will be issued by ECIL-ECIT.
- b. The Bidder (Franchisee / Business Associate / Master Business Associate) should be having:
 - (i) Computer Centre with minimum of 15 Desktop Computers with Licensed Software and internet facility
 - (ii) One or more Class rooms (optional for MBA's) to accommodate minimum 30 students in each classroom.
 - (iii) Qualified Faculty to impart IT education to students / Corporate Sector Trainees in the respective places as per curriculum/tailor made courses or as per requirement of customer. They have to augment capacity with classroom / Lab / Faculty as per the requirements of the Corporate Order as and when assigned.
- c. All penalties and liquidated damages due to non-performance / under performance or due to any reasons attributable to the successful Bidder are to their account (Franchisee / BA / MBA/CP).
- d. ECIL as the prime bidder reserves the right to fix the consideration, terms and conditions of the Agreement with customers which shall be applicable back-to-back on Franchisee/ BA/ MBA/CP apart from other terms & conditions of Agreement.
- e. ECIL shall have the liberty to accept or reject any offer of Bidder - Franchisee/BA/MBA/CP

- in part / in toto without assigning any reasons.
- f. Email / Fax bids will be summarily rejected.
 - g. Bids submitted with counter conditions will be summarily rejected.
 - h. Request for extension of due date will generally not be considered. However, ECIL at its sole discretion, may extend due date, if required and will be intimated.
 - i. Bidder should provide contact details and also name of the contact person with mobile / land line / Fax number and email id.
 - j. The decision of ECIL with regard to selection of Franchisee/BA/MBA/CP shall be final and binding.
 - k. The contract with Franchisee/BA/MBA/CP may be terminated at any time with three months notice from ECIL without assigning any reasons. If Franchisee/BA/MBA/CP discontinues the assigned job during the tenure of the contract, ECIL will stop all amounts payable in the event of non-compliance with the contractual obligations, apart from forfeiture of Security Deposit.
 - l. The Franchisee/BA/MBA/CP has to enter into a separate detailed agreement with ECIL, if selected and empanelled by payment of SD, LF for the period of empanelment.
 - m. ECIL reserves the right to distribute the Corporate Orders among more than one Franchisee / BA/MBA/CP
 - n. ECIL reserves the right to cancel or reject any part of EOI or the entire EOI without assigning any reasons.
 - o. The Applications without EMD will be rejected. **Demand Draft** for **EMD** should be drawn in favour of **ECIL-ECIT** payable at Hyderabad. The bidder shall furnish name of the Bank, Branch, Type of Account and Account Number with IFSC Code for refund of EMD.

10. REVENUE SHARING:

Revenue sharing for Franchisee / BA/MBA/CP are as below.

- (i) Franchisee –
 - a. 20% to ECIL and 80% to Franchisee on Centre based business (Catalogue courses)
 - b. Corporate Orders placed on Franchisee the Revenue share will be 30% to ECIL and 70% to Franchisee.
- (ii) Business Associate (BA) –
 - a. Corporate Orders placed on BA the Revenue share will be 30% to ECIL and 70% to BA.
 - b. In case the Business Associate seeks to conduct catalogue course, the revenue share for such Centre based business will be 20% to ECIL and 80% to BA. However, such permission will be granted to the Business Associate upon payment of differential amount of full annual License Fee and Security Deposit as payable by Franchisee irrespective of the left over period of Financial Year.
- (iii) Master Business Associate (MBA) – 30% to ECIL and 70% to MBA
- (iv) Consortium Partner (CP) - Revenue share to ECIL shall not be less than 15% . However, the actual revenue share may change depending upon the orders on case to case, subject to minimum 15% revenue share of ECIL.

b) EVALUATION OF EOI:

Bids shall be evaluated as per the Eligibility Criteria and Compliance conditions and bidders will be short listed and empanelled accordingly, for future need based requirements.

Interested Parties may submit their “Expression of Interest” (EOI) in a sealed envelope superscribed as “EXPRESSION OF INTEREST” (EOI) to work as” “Authorized Franchisee” / Business Associate / Master Business Associate / Consortium Partner” and should be addressed to:

**Head, Computer Education Division
Electronics Corporation of India Ltd.
Guest House Complex
ECIL Post, Hyderabad –500 062**

The clarifications on this EOI if any, can be obtained by the bidders in writing before submitting the bids only from Smt. GSV Savithri Amba, Sales Mgr., or Sri U.Sambasiva Rao, Sr. Officer, on phone- 040-27122816, 27186297, Tele Fax No. 040-27126017, or on e-mail: headced@ecil.co.in only. Clarifications, obtained otherwise would not be binding on ECIL.

Bids should be complete in all respects and shall contain all the necessary compliance statements and enclosures. Incomplete applications will be summarily rejected.

11. DISPUTE RESOLUTION:

1. Every effort shall be made to settle all the disputes or differences arising during the execution through mutual discussions
2. Unresolved disputes if any, arising out of or in connection with the agreement, that would be entered into by the successful bidders shall be referred to arbitration. The provisions of Arbitration & Conciliation Act 1996 shall apply. The Sole Arbitrator will be appointed by the Director (Personnel) of ECIL. The decision of Arbitrator shall be final and binding on both the parties. The parties shall not assail the arbitration award in any court of law.
3. The venue of Arbitration Proceedings shall be at Hyderabad.
4. Jurisdiction of Court: Courts in GHMC (Kapura Circle limits) Hyderabad, Telangana only shall have exclusive jurisdiction.

Note:

- a) The entire document should be signed on each page and has to be enclosed along with the response.
- b) Annexure – I & Annexure – II for each category are to be filled up and necessary documents are to be submitted along with the offer.
- c) **Last date for submission of EOI is 20.06.2015**
- d) Bids received by email will not be considered and they shall be rejected.

Date:

Place:

Signature

Profile of the Bidder:

ANNEXURE – I

Applied for the category of MBA/BA/FR/CP: _____

To Be Filled Up by the Bidder

1	Description	
2	Address of The Organization	
3	Year of Incorporation	
4	Contact Person name :	
	Landline:	
	Mobile:	
	FAX No.	
5	E-Mail Address	
6	Bank Account Details of Organization	
	a) Name of the Bank:	
	b) Branch Name:	
	c) Branch Address:	
	d) Account No &IFSC Code:	
	e) PAN Card No.	
	f) Service Tax Registration No:	
	g) VAT Registration No:	
	h) CST Registration No:	
7	Type of Company(tick the one that is applicable) *(Please attach attested copy of document of registration/ incorporation of the company with the competent authority as required by the business)	Individual Proprietorship Partnership Private Ltd. Co. Public Ltd. Co.
8	Name and Address of Proprietor/Partners/Directors of the Company	
9	List of Prominent Customers handled by the bidder:	i) ii) iii)
10	List of Documents enclosed	i)

Date:

Place:

(Signature with Stamp)

ANNEXURE – II for C.P
**COMPLIANCE STATEMENT FOR ELIGIBILITY CRITERIA FOR CONSORTIUM
PARTNER (CP)**

Name of the Bidder organisation with Address:

Telephone No: FAX No: E-Mail Id:

Please write COMPLIANT or NON-COMPLIANT against each row:

S.No.	Description	Compliant / Non Compliant
1	Should have Experience in executing a School Project/ Satellite Based Education Programmes of any State Govt. Project for value Rs. 10 Cr or above in multi-location Set-up.	
2	Capacity to invest in the project.	
3	Should have executed minimum 1 project of similar type whose value is Rs. 1 Crore or above during past 3 years (2012-13, 13-14, 14-15) period. (please attach proof of documents)	
4	Should be ready to submit Performance Bank Guarantee & interest free Security Deposit on receipt of the order (10% of order value each)	
5	Should be ready to take up the job within 15 days from release of order.	
6	Availability of adequate Infrastructure : Up-dated Systems, Printers, Internet facility and availability of Licensed Software	
7	HR Strength: - Total Employees strength of the company should be minimum 25 in different cadres. (Attach details with the name of the employees, qualification, experience. If required bidder has to submit the supporting documents in respect of qualification & experience).	
	Total Technical Staff	
	Number of trained Professionals in IT training	
	Number of Diploma / B.Tech Degree holders	
8	Should be ready to open office at any place as required by our customer, during execution of project.	
9	Ready to provide Non-refundable License Fee & SD as defined	
10	Ready to work on “Back to Back” terms and conditions of customer	

Date:

Place:

Signature with seal

ANNEXURE – II FOR MBA

**COMPLIANCE STATEMENT FOR ELIGIBILITY CRITERIA FOR MASTER BUSINESS
ASSOCIATE (MBA)**

Name of the Bidder organisation with Address:

Telephone No: FAX No: E-Mail Id:

Please write COMPLIANT or NON-COMPLIANT against each row:

S.No.	Description	Compliant / Non Compliant
1	Should have Experience in executing a Corporate training of any State / Central Govt. Order for minimum value Rs.50 Lakhs per year and Cumulative of Rs.250 Lakhs in the past three financial years in the respective State.	
2	Capacity to invest in the project	
3	Should have executed minimum 1 project of similar type whose value is Rs. 100 Lakhs or above during past 3 years (2012-13,13-14,14-15) period in the respective State. (please attach proof of documents)	
4	Should be ready to submit Performance Bank Guarantee & interest free Security Deposit on receipt of the order	
5	Should be ready to take up the job within 15 days from release of order.	
6	Availability of adequate Infrastructure : Class-room facility, Up-dated Systems (Desktop PCs), Printers, Internet facility and availability of Licensed Software	
7	HR Strength: - Total Employees strength of the company should be minimum 5 in different cadres. (Attach details with the name of the employees, qualification, experience. If required bidder has to submit the supporting documents in respect of qualification & experience).	
	Total Technical Staff	
	Number of trained Professionals in IT training	
	Number of Diploma / B.Tech Degree holders	
8	Should be ready to open office at any place as required by our customer, during execution of project.	
9	Ready to provide Non-Refundable License Fee detailed in the EOI	
10	Ready to work on “Back to Back” terms and conditions of customer.	

Date:

Place:

Signature with seal

ANNEXURE – II for FRANCHISEE

**COMPLIANCE STATEMENT FOR ELIGIBILITY CRITERIA FOR FRANCHISEE (FRN)
FOR CENTRE BASED TRAINING & CORPORATE ORDERS**

Name of the Bidder organisation with Address:

Telephone No: FAX No: E-Mail Id:

Please write COMPLIANT or NON-COMPLIANT against each row:

S.No.	Description	Compliant / Non Compliant
1	Should have Experience in executing Center based Programmes to the tune of a minimum of Rs.25.00 Lakhs per annum in the respective place / location.	
2	Capacity to invest in the project.	
3	Should have a minimum cumulative Turnover of Rs.7 Lakhs or above for past 3 Years (2012-13,13-14,14-15). (please attach proof of documents)	
4	Should be ready to submit Performance Bank Guarantee / interest free Security Deposit after selection as Franchisee.	
5	Should be ready to take up the job within 15 days from release of order.	
6	Availability of adequate Infrastructure : Class-room Facility, Up-dated Systems(Desktop PCs), Printers, Internet facility and availability of Licensed Software	
7	HR Strength: - Total Employees strength of the company should be minimum 03 in different cadres. (Attach details with the name of the employees, qualification, experience. If required bidder has to submit the supporting documents in respect of qualification & experience).	
	Total Technical Staff	
	Number of trained Professionals in IT training	
	Number of Diploma / B.Tech Degree holders	
8	Should be ready to open office at any place as required by our customer, during execution of project.	
9	Ready to provide Non-refundable License Fee as detailed in the EOI	
10	Ready to work on “Back to Back” terms and conditions of customer	

Date:

Place:

Signature with seal

ANNEXURE – II for BUSINESS ASSOCIATE
COMPLIANCE STATEMENT FOR ELIGIBILITY CRITERIA FOR BUSINESS
ASSOCIATE (BA) FOR CORPORATE ORDERS

Name of the Bidder organisation with Address:

Telephone No: FAX No: E-Mail Id:

Please write COMPLIANT or NON-COMPLIANT against each row:

S.No.	Description	Compliant / Non Compliant
1	Should have Experience in executing Corporate Orders of any State / Central Govt. Order in the respective place/location with a minimum value of Rs.25.00 Lakhs per annum.	
2	Capacity to invest in the project.	
3	Should have executed minimum 1 project of similar type whose value is Rs. 7 Lakhs or above during last 3 Years (2012-13, 13-14, 14-15) period. (please attach proof of documents)	
4	Should be ready to submit Performance Bank Guarantee / interest free Security Deposit on receipt of the order.	
5	Should be ready to take up the job within 15 days from release of order.	
6	Availability of adequate Infrastructure : Class-room facility, Up-dated Systems(Desktop PCs), Printers, Internet facility and availability of Licensed Software	
7	HR Strength: - Total Employees strength of the company should be minimum 03 in different cadres. (Attach details with the name of the employees, qualification, experience. If required bidder has to submit the supporting documents in respect of qualification & experience).	
	Total Technical Staff	
	Number of trained Professionals in IT training	
	Number of Diploma / B.Tech Degree holders	
8	Should be ready to open office at any place as required by our customer, during execution of project.	
9	Ready to provide Non-refundable License Fee as detailed in the EOI.	
10	Ready to work on “Back to Back” terms and conditions of customer	

Date:

Place:

Signature with seal