



Electronics Corporation of India Ltd.

REQUEST FOR EXPRESSION OF INTEREST (EoI)

Tender No. ECIL/BSD/EOI/001 dated 31st January 2012

**CONSORTIUM PARTNER
FOR
DESIGN, DEVELOPMENT, IMPLEMENTATION AND PROVIDING SUPPORT
FOR SOFTWARE APPLICATION PACKAGE
FOR
A LARGE e-GOVERNANCE PROJECT**



Electronics Corporation of India Ltd

(A Government of India Enterprise)

Business Systems Division

ECIL P.O., HYDERABAD – 500 062

Telephone No. : 040-2718 2209

Fax No. : 040-2712 2480

e-mail: bsdpur@ecil.co.in

Web Site: www.ecil.co.in

1. INTRODUCTION

Electronics Corporation of India Limited, a wholly owned Government of India Enterprise, was established in 1967 to create a strong indigenous base in Electronic Industry. Since then, it has played a pioneering role in spurring the growth of electronics industry in India. Over the years, ECIL has evolved into a multi product, multi disciplinary organization. The current focus is on increasing contributions to Atomic Energy Sector, Space, IT, Defense Sector, Electronic Security Applications, Communications & Networks, e-Governance Applications and Exports. The Company has a human resource pool of 3000 engineers, Technicians and a current turnover of more than Rs. 1000 Crores.

ECIL is involved in offering a number of end-to-end IT solutions in a variety of application areas in e-Governance segment. All these projects are being executed on BOO/BOOR/BOOT models under Public-Private participation basis.

2. OUR REQUIREMENT

ECIL is addressing a Business opportunity in a large e-Governance Project in the Commercial Taxation domain. The job involves setting up IT Infrastructure at many locations across the state, Facility Management, Software Application Design and Implementation and maintaining/administering the entire system for 5 years.

ECIL would like to form a Consortium to address this opportunity and be the Consortium Leader. We are looking for a Business Partner to address the Application Software requirements of the Project.

3. ASSOCIATE FOR SOFTWARE RELATED ACTIVITIES

3.1. SCOPE OF WORK

- 3.1.1 Conceptualize, Design, Develop, Implement and Maintain n-Tier based Application Software across a statewide network, for a Period of 5 years.
- 3.1.2 Providing Customer Training and smooth handling of Change Management.
- 3.1.3 Update and Upgrade the Application Software to meet the Customer's changing requirements over the Project Period.

3.2 ELIGIBILITY CRITERIA:

- 3.2.1. Should be a Company registered in India and should have been in the Software Industry for at least 10 years.
- 3.2.2. Should be a professional Software Development organization with valid CMM Level 5 Certification.
- 3.2.3. Should possess a valid ISMS Certification.
- 3.2.4. Should have a Turnover of at least Rs. 200 Crores from Software related activities in each of the past 3 years i.e 2008-09,2009-10 & 2010-11
- 3.2.5. Should have Designed, Developed, Implemented and Maintained the Software Application Package for at least two State level/ National level / International e-Governance Projects in the last 3 years i.e 2008-09,2009-10 & 2010-11. Out of these Projects, at least one should be in the Commercial Taxation / Taxation on Commodities domain, The said domain specifically refers to Taxation on Goods and Commodities (including VAT and CST).
- 3.2.6. Should have at least 500 permanent Software Professionals on their rolls.
- 3.2.7. As the entire Software Development activities are required to be carried out in Mumbai, the party should already have a full fledged Software Development Center in Mumbai or should be ready to set up this Development Centre in Mumbai.
- 3.2.8. Should be willing to invest in the Application S/W segment of the Project and to recover the investment through staggered payment system over the Project Period. This should be explicitly declared through an undertaking to that effect.
- 3.2.9. Should be ready to handover with the IPRs and the Source Code of the developed Application Package under the Project, to the End Customer. Unconditional acceptance of this requirement should be declared through an undertaking to that effect.
- 3.2.10. Should be willing to enter into an MoU with ECIL for the purpose of submitting the proposal to the End Customer.

4. DOCUMENTS TO BE SUBMITTED AS PART OF THE EoI

- 4.1. Point-wise Compliance Statements / Undertakings for all points under clause 3.2 are to be enclosed.
- 4.2. Where applicable, copies of Certificates, Purchase Orders and Project Implementation/Completion Certificates from Customers shall also be submitted as part of the EoI.

4.3. Additional Documents to be submitted:

- i) Certificate of Registration of the Company.
- ii) Corporate Brochures, Product/Service profiles of the Company.
- iii) Annual reports for the last 3 years i.e 2008-09,2009-10 & 2010-11 with audited Annual Accounts, IT Certificate, and Sales Tax/VAT /Service Tax Registration Certificate.
- iv) HR strengths of Company w.r.to Commercial taxation Domain: Number of resources engaged in the domain and CVs of Senior Software and Project Managers working in the same.

5. SELECTION PROCESS

- 5.1. The responses would be scrutinised w.r.to the documents submitted. ECIL may carry out independent verification of the claims made by the respondents.
- 5.2. The parties who meet all the eligibility criteria would be asked to give a Technical Presentation / Demonstration of their Product and capabilities.
- 5.3. Based on the above, a panel of eligible parties would be formed.

Interested Parties may send their application for Expression of Interest (EOI) to

Deputy General Manager (Purchase)
Business Systems Division, IT&TG
Electronics Corporation of India Ltd.
ECIL Post
HYDERABAD - 500 062,

in a sealed envelope super scribed with the words "**BSD/EOI/001/30-01-2012: Expression of Interest for Business Partnership with ECIL** " so as to reach on or before **1500 Hrs. of 22-02-2012**. Applications should be complete in all respects and shall contain all the necessary compliance statements and enclosures. Incomplete responses will not be considered.

Any request for clarification needed in this regard may be sent to bsdpur@ecil.co.in . ECIL would respond to such requests through e-Mail.

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